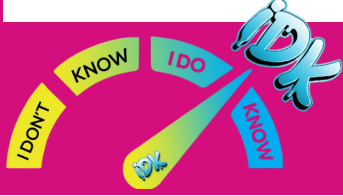


# Canvas Careers Expo



## CONVERSATION STARTER



### Key questions for students and whānau to ask exhibitors

#### About the Organisation/Company:

- What is a typical day like in [specific role/department]?
- What are the biggest challenges facing your industry right now?
- What opportunities are there for internships, cadetships, apprenticeships, entry-level positions?
- What kind of training or development programs do you offer?
- Are there any volunteer or work experience opportunities or projects you'd recommend for gaining experience?
- What is the company culture like?
- What kinds of jobs exist in your industry that people might not know about?
- What subjects should I take at school if I am interested in this area?
- Do I need university, a trade, an apprenticeship, on-the-job training, or a mix?
- What is the first step into this industry after school?
- What skills matter most in this kind of work?

#### About the Role/Industry:

- What do you enjoy most about your job/working here?
- What are the most rewarding aspects of this career?
- What are the future prospects for this industry?
- Are there any specific technologies or tools that are essential to know?

#### Personal Advice:

- What skills should I focus on developing in school to prepare for a career like yours?
- What kind of person tends to do well in your industry?
- What does a normal day in this job look like?
- What are the biggest surprises people discover when they enter this industry?
- Are there scholarships, funding options or paid pathways available?
- Who should I talk to next if I want to learn more?

Use this table below to keep track of the people you meet and to plan your follow-up with them.

Company Name	Name	Title	Contact (Email)	Discussion Points	Follow-Up Date

The Canvas Careers Expo is your opportunity to explore possibilities and gather valuable information. By preparing thoroughly, engaging thoughtfully, and following up effectively, you can turn a day with a lot of information flying at you into a strategic map towards your future career.

Other notes: